

Procurement Lead New Product Introduction, Sourcing, Contracting Technical Airborne Components Industries (TAC)

Company

Technical Airborne Components Industries (TAC) designs and manufactures rods for the aerospace industry. TAC is recognized as the reference source for high quality, custom engineered control, structural and system rods. As one of the leading suppliers in this industry segment TAC today supplies products for almost every commercial aircraft, regional and business jet, helicopter, military and space program. The company, based in Milmort (Liège), employs about 200 people. Since September 2021, TAC is part of Latécoère Group. Latécoère is a Tier 1 active in all segments of the aeronautics industry (commercial, regional, business and military aircraft) in Aerostructures (fuselage sections and doors) and Interconnection Systems (wiring, electrical furniture and on-board equipment). Latécoère Group employs about 4000 people in 13 different countries

Role purpose

As Procurement Lead NPI, sourcing and contracting, you ensure sourcing for new products developed by company. You will also be responsible for sourcing & contracting for defined group of product families.

You define Procurement Strategy for sourced material & services considering quality, price, lead-time, supply chain risks. In this role, you actively pursue continuous optimization of costs and risks within supply chain.

You report to the Director Procurement

Key responsibilities

NPI (New Introduction Product) Project Management

- Purchasing Project Leadership with all stakeholders ensuring that project deliverables and progress are compliant with project plan, milestones/stage-gates are secured, risks are mitigated, and insight in progress of project for all stakeholders is provided
- When needed, issue & endure follow-up purchase orders in frame of NPI projects
- Communicate with and regularly inform development teams

Registered Senior & Executive Search Agency - Flanders (VG. 1800/B) & Brussels (B-AB11.001)

Sourcing & Supplier Selection

- Analyze internal requests required to start sourcing process (stakeholder/supplier early involvement)
- Manage sourcing process: Supplier Search, RFX process (RFI, RFP, RFQ,...)
- Supplier Qualification in close collaboration with Quality Team
- Short Listing based on objective criteria (Quality, Technical Requirements, TCO, Logistics, Risk)
- Commercial and contractual negotiations, while respecting customer/program requirements and budget
- Manage contract amendments and contract changes
- Communicate, train and support Purchasing Specialists who ensure daily operations with Supply base (ordering, order follow-up, discrepancy handling)

Procurement Product Family Management

- Develop & execute procurement strategy for defined group of product families
- Define & execute roadmap to lower TCO (Total Cost of Ownership) for allocated product families
- Ensure technical and commercial understanding of product family
- You will actively search for new suppliers on market while maintaining optimal supplier base
- Maintain good contacts with internal & external stakeholders
- Continuously monitor trends with allocated product families

Supplier Management

- Develop supplier intimacy within partnership mindset
- Continuously Monitor Supplier's Performance: OTQ, OTD, financial performance to budget
- Monitor trend in Supplier's capabilities, investments, technological evolution, financial situation
- Supporting Purchasing Specialists towards Supplier

Supplier Contract Management

- Understand and ensure proper execution of contractual terms (contract duration, payment terms, pricing,...)
- Handle contract amendments, changes
- Communicate with stakeholders of impact of any changes to contracts
- Continuously evaluate and pro-actively anticipate on contract expiration, phase-in/phase-out processes

Budgeting & Monitoring

- Establish yearly procurement budget for allocated product families
- Establish and communicate monthly savings results
- Actively collaborate with Director Procurement to achieve company & department objectives

Risk Management

- Proactively identify risks and develop associated risk mitigation plans for managed supply base
- Perform, in collaboration with supplier quality team, regular capacity & performance assessments

Profile

- Master or bachelor degree in technical field
- At least 3-5 years experience as Technical Procurement Category Manager in international environment
- Excellent technical expertise & knowledge in mechanical field
- Strong project & stakeholders management skills
- Analytical, hands-on, proactive, result oriented & commercial savvy
- Good interpersonal, communication & negotiating skills
- Good knowledge of ERP systems
- APICS or CIPS certificate is a plus
- Excellent knowledge of Microsoft Office (Excel, Word, PowerPoint, Outlook)
- You are fluent in English and French
- Open to travel max. 20 % in Europe
- Sector experience is an asset
- English is a must; Dutch and/or French is preferable, German is an advantage

Our offer

A job like no other, with challenges in a unique environment in full motion, with growth opportunities and an attractive salary package.

Apply?

Please send your application and/or CV to Annemie Schuermans: annemie.schuermans@progressio.be
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