

# Category Manager Capex & Maintenance

## Tessengerlo Kerley International

### Company

Tessengerlo Kerley International (Ham) - <https://www.tessengerlokerley.com>

### Role purpose

- This is a Category Manager position within the TKI Procurement organization. This function is a global support function with a direct reporting relationship to the Procurement Director
- The Category Mgr is responsible for Category Management, Strategic sourcing and negotiation, contract management, and risk management of all TKI assigned commodities
- Responsible for strategy development, supplier relationship management, savings and continuous improvement of indicated categories
- Make recommendations to leadership from a customer standpoint, by aggregating voice of the internal customer
- This position requires in depth stakeholder management, as well as engaging with site management
- Additionally, significant supplier management will be required

### Key responsibilities

#### Commodity Strategy Development

- Collaborate with internal stakeholders to understand the key value objectives of assigned commodity
- Organize commodity team meetings to develop balanced commodity strategies aligned with the needs of customers
- Conduct research on supplier market dynamics, cost drivers, supplier business models, total cost of ownership models and historical spend to enhance future negotiations. Ensure this information is maintained and shared throughout the organization
- Manage and source the total spend for the assigned commodities

#### Procurement and RFQ Management

- Translate technical requirements into functional specifications and send quotation requests for assigned commodities
- Analyze offers and prepare award documents
- Serve as the Topical expert for assigned categories

#### Contract Management

- Launch and monitor the implementation of awarded contracts in collaboration with the legal department
- Negotiate prices, modalities, conditions, and contracts for assigned commodities
- Ensure competitiveness and equality of contracts with suppliers and service providers
- Implement KPI's and SLA's

#### Supplier Management

- Source and identify service providers
- Stay updated on the latest market trends
- Organize and lead follow-up meetings with suppliers

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## Profile

### Education and experience

- Master in industrial or economic sciences or equivalent through experience
- Possess at least 5 years of relevant professional experience
- Demonstrate knowledge of or affinity with the assigned commodities

### Skills

- Result and service-oriented mindset
- Confidence to take the lead in projects
- Excellent analytical skills with an all-round vision
- Structured and methodological way of working
- Ability to understand business requirements and convert them into solution designs efficiently
- Strong project and planning skills to drive sourcing cross-functional teams to results within a set timeframe & budget
- Excellent negotiation and persuasion abilities
- Proactive problem-solving and initiative-taking attitude. Hands-on mentality
- Social and empathetic team player
- Fluent communication skills (both oral and written) in English and Dutch

## Our offer

A job like no other, with challenges in a unique environment in full motion, with growth opportunities and an attractive salary package with company car and bonus.

## Apply?

Please send your application and/or CV to Annemie Schuermans: [annemie.schuermans@progressio.be](mailto:annemie.schuermans@progressio.be)  
(+32 471 42 63 23)